



Where Georgia comes together.

Aerial Apparatus  
RFP 2024-03

November 22, 2023

The City of Perry, Georgia (“City”) is now accepting sealed proposals from qualified vendors for the purchase of an Aerial Apparatus for the Fire Department.

Instructions for preparation and submission of a response are contained in this package. All submittals are due no later than 4:00 PM on January 5, 2024 and are to be submitted to:

*The City of Perry  
Attn: Finance Department  
1211 Washington Street  
P.O. Box 2030  
Perry, GA 31069*

---

Mitchell Worthington, Finance Director



Where Georgia comes together.

Aerial Apparatus  
RFP 2024-03

**Submittal Criteria**

---

The City of Perry, Georgia (“City”) is now accepting sealed proposals from qualified vendors for the purchase of an Aerial Apparatus for the Fire Department. The Apparatus should meet the specifications of Exhibit A “Aerial Apparatus Specifications” attached to this document. The approved vendor will also provide and install all equipment listed in Exhibit B “Equipment Specifications” attached to this document. Any proposed variances from the equipment listing must be provided.

The proposals will be evaluated based on objective criteria by a selection committee comprised of appropriate City staff. Responses to this RFP should clearly address/include the following:

- a. Completed “Aerial Apparatus Specifications” form (Exhibit A)
  - i. Detailed listing of any variances from the specifications must be included
- b. Ability to provide and install equipment specified in Exhibit B “Equipment Specifications”
- c. Spec sheet/manufacturers promotional material of the proposed apparatus
- d. Cost estimate for the proposed apparatus
  - i. All delivery fees should be included in cost estimate
  - ii. An allowance should be included for the installation of shelving in unit compartments. This item will be finalized during post-submittal evaluation
  - iii. An allowance of \$80,000 should be included for provision and installation of all equipment listed in Exhibit B “Equipment Specifications.” This item will be finalized during postsubmittal evaluation
- e. Estimated delivery date
- f. References for customers who have taken delivery of similar apparatus

Submittals will be evaluated based on the following weighted criteria:

Adherence to "Aerial Apparatus Specifications" (Exhibit A)	30%
Post-Submittal Evaluation	20%
Demonstrated experience with similar projects	10%
Total price	40%

**Post-Submittal Interviews/Demonstrations**

---

After the initial proposal deadline, City staff will review all proposals received and determine which submitters to select for post-submittal evaluation. The City reserves the right to request interviews or demonstrations from the selected submitters and request revised proposals/pricing based on those revisions. Proposals and prices will be finalized from the selected submitters before a final RFP Score is determined & recommended to City Council for approval.



Where Georgia comes together.

Aerial Apparatus  
RFP 2024-03

## **Submission Requirements**

---

Offerors must submit one (1) original proposal and two (2) bound original copies of the complete submittal.

All proposals must be received by January 5, 2024, by 4:00 PM Local Time. Submissions must be submitted in a sealed box/package either by USPS Mail, FedEx, UPS or Hand Delivered and identified/labeled on the outside with The Offeror's name and address and project title as follows: "Aerial Apparatus RFP 2024-03" and addressed to:

*The City of Perry  
Attn: Finance Department  
1211 Washington Street  
P.O. Box 2030  
Perry, GA 31069*

Submissions may be hand delivered to the above address only between the hours of 8:00AM and 5:00PM local time Monday through Friday, excluding Holidays observed by the Owner.

Offerors are responsible for informing any commercial delivery service, if used, of all delivery requirements and for ensuring **the required address information appears on the outer wrapper** or container used by such service. Submissions received after said date and time will not be considered. Having the container postmarked by January 5, 2024 does not meet the requirements of this Request for Proposal. Delivering the document to a commercial delivery service is also not sufficient until the Proposal is actually received at the designated location.

The submissions must be signed by an officer or employee of the company, legally authorized to enter into a contractual relationship in the name of the Offeror.

## **RFP Questions**

---

Any inquiries regarding this RFP must be submitted in writing no later than 4:00 PM local time December 18, 2023 to:

*The City of Perry  
Attn: Finance Department  
1211 Washington Street  
P.O. Box 2030  
Perry, GA 31069*

or via e-mail: [mitchell.worthington@perry-ga.gov](mailto:mitchell.worthington@perry-ga.gov). Questions will be answered in writing by addendum. Questions received after this time will not receive a response.



Where Georgia comes together.

Aerial Apparatus  
RFP 2024-03

**Additional Information/Addenda**

---

Answers to questions submitted that materially change the conditions and specifications of this RFP will be distributed to all addressees as an addendum. Any discussions or documents will be considered non-binding unless incorporated and distributed in an addendum.

Proposers should check with the City of Perry Finance Department frequently during the time that this solicitation is open to Offerors to verify that they have received all issued addendums. Addendums will be posted on the City of Perry website (<https://perry-ga.gov/business-services/finance/bids-proposals>). While every attempt is made to make sure that registered proposers receive notice of addendums, proposers have the responsibility of making sure that they have received all issued addendums.



Where Georgia comes together.

Aerial Apparatus  
RFP 2024-03

Exhibit A  
“Aerial Apparatus Specifications”

**RFP 2024 - 02**

**Aerial Apparatus**

**Quantity 1**

Minimum Specifications*	Able to Comply	Unable to Comply
<b>Aerial Apparatus</b>		
Cummins X15 Motor		
Allison 6th Generation Transmission		
Waterous 2000 GPM Pump		
Air Primer for the pump		
300 Gallon Water Tank		
100' Mid-Mount Aerial Platform (Bucket)		
Dry Ladder Tip Load of 1000 Pounds.		
Wet Ladder Tip Load of 500 Pounds.		
Two Tone Paint (White over Red)		
Independent Front Suspension (Steertek or Tak4 Comparable)		
Goodyear Tires (Front and Rear)		
Aluminum Alcoa Wheels (Polished)		
Folding wheel chocks are stored under the apparatus.		
Maximum Length: 46 Feet		
Custom Cab with a 10" Raised Roof		
Seating Capacity for 4 Personnel		
Forward Facing Medical Cabinet in the rear of the Cab.		
Electric / Hydraulic Cab Lift System		
Polished Grille with Painted American Flag		
Rear and Side Camera System		
Kussmaull 20A Auto Eject System		
Outlets for charging through the Kussmaul System in each compartment.		
Whelen Emergency Lighting		
FireTech Headlights		
FireTech Scene Lighting		
Roto Ray Warning Light		
Pull Lanyards for the air horn.		
Amdor Painted Roll Up Doors		
Ladder Complement will be Duo Safety Ladders.		
NY Hooks Stored in the ladder tunnel.		
(2) 6' NY Hooks		
(2) 8' NY Hooks		
(2) 10' NY Hooks		
Hosebed Capable of holding 600' of 5" Supply Line.		
Preconnected Crosslays:		
(2) 200' 1 3/4" Crosslays.		
Shelving in each compartment will be determined during post-submittal evaluation. Please provide an allowance in your price estimate for this item		

\*The City reserves the right to except proposals that substantially meet these minimum specifications, as determined at the sole discretion of the City

\_\_\_\_\_  
**Authorized Signature**

\_\_\_\_\_  
**Date**



Where Georgia comes together.

Aerial Apparatus  
RFP 2024-03

Exhibit B  
“Equipment Specifications”

- Elkhart Brass Phantom XD 1.5" (30-200GPMs / 75PSI) Green Bumpers and Bale
- Streamlight Vulcan 180 w/ Chargers
- Flat Head Axe
- FireHooksUnlimited ProBar 30"
- FireHooksUnlimited Marrying Strap
- Pac Tools Ironslok
- Pressurized 2 gallon Water Can
- Water Can Adjustable Strap
- Steck BigEasy Lockout Kit
- iPad Mount
- Traffic Vests
- In-Cab Camera
- KnoxBox KeySecure5
- FireHooksUnlimited Talon / Hook Combo 2' (Officers Tool)
- Akron 7982 Series Revolution Intake Valves with 45 degree neck
- Akron Brass 3 Wrench Holder w/ Wrenches (Hydrant and Spanner)
- Elkhart Brass Phantom XD 1" (15-60GPMs / 100PSI) Black Bumpers and Bale
- Storz Wrench with mount
- Hose Clamp with mount
- Harrington 2-Man Hose Roller
- Double Male
- Double Female
- 2.5" - 1.5" Reducer
- Hydrant Gate Valve
- Foam Eductor
- Gated Wye
- Elkhart Brass 2.5" Distributing Nozzle
- Elkhart Brass Chief XD 1.5" (50PSI-150GPM) Fog Nozzle Black Bumpers and Bale
- Elkhart Brass XD Shutoff 1.5" Black Bumpers
- Elkhart Brass XD Smooth Bore Tips 1.5" (15/16") Short Barrel Black Bumper
- Elkhart Brass Chief XD 2.5" (75PSI-250GPM) Fog Nozzle Black Bumpers and Bale
- Elkhart Brass XD Shutoff 2.5" Black Bumpers
- Elkhart Brass XD Smooth Bore Tips 1.5" (1") Long Barrel Black Bumper
- Bolt Cutter - Small 18"
- Bolt Cutter - Large 24"
- FireHooksUnlimited Pickhead Axe
- FireHooksUnlimited Flathead Axe
- FireHooksUnlimited 4' Georgia Hook
- FireHooksUnlimited 4' Talon Hook Combo
- Short Flat Head Shovel
- Short Round Nosed Shovel
- Sledge Hammer
- Heavy Duty Pry Bar 51"
- Gooseneck Crowbar
- SuperVac 16" PPV Fan
- DeWalt 9 AH FlexVolt Battery
- DeWalt 20V Lithium Ion 4 Battery Charging Station
- Elkhart Brass Chief XD 1.5" (50PSI-150GPM) Fog Nozzle Red Bumpers and Bale
- Elkhart Brass XD Shutoff 1.5" Blue Bumpers



- Elkhart Brass XD Smooth Bore Tips 1.5" (15/16") Short Barrel Blue Bumper
- Elkhart Brass Chief XD 2.5" (75PSI-250GPM) Fog Nozzle Orange Bumpers and Bale
- Elkhart Brass XD Shutoff 1.5" Black Bumpers
- Elkhart Brass XD Smooth Bore Tips 1.5" (15/16") Short Barrel Black Bumper
- Traffic Cones
- Whisper Quiet Generator - 2500 watt
- Akron Mercury Quick Attack Monitor
- 24' Duo Safety Extension Ladder (Provided)
- 14' Duo Safety Roof Ladder (Double Hooked) (Provided)
- 10' Duo Safety Folding Attic Ladder (Provided)
- FireHooksUnlimited 6' NY Hook (Chisel/Steel)
- FireHooksUnlimited 8' NY Hook (Chisel/Steel)
- FireHooksUnlimited 10' NY Hook (Chisel/Steel)
- Hurst eDraulic Combination Tool
- Cribbing - Wood Cribbing (Step, 4x4s, 2x4s, Wedges)
- Craftsman 102 Home Tool / Mechanics Tool Kit
- Push Broom
- Glas-Master Rescue Hand Tool
- DeWalt 20V Lithium Ion Cordless Sawzall
- Hurst eDraulic CombiTool Battery and Charger
- Hurst eDraulic Corded Battery Pack
- CO2 Extinguisher - 20 lb
- Dry Chemical Extinguisher - 20 lb
- ABC Extinguisher - 20 lb
- Mounts for all extinguishers
- Salvage Cover
- RTIC 6 Gallon Water Cooler
- 2.5' Station Monitor (Manual Deck Gun)