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DATE: April 17, 2025

PROJECT: Municipal Solid Waste Collection & Commercial Dumpster Services
RFP 2025-02

As of April 16, 2025, the City received the following questions pertaining to RFP 2025-02:

- 1 Will the bids be tabulated and announced by council?**
The bids will be announced in a City Council meeting
- 2 Will the City of Perry provide a residence name, address and toter quantity list for curbside cart service?**
Yes, to the awarded contractor
- 3 Will the City of Perry provide a commercial account name, address, and toter quantity list for curbside cart service?**
Yes, to the awarded contractor. The City Service area is 26 square miles and we historically add approximately 300 new customers per year in new development areas
- 4 Will the City of Perry provide a commercial account name, address, container type(s), size(s), and service frequency(s) list for dumpster services?**
Attached to this document is a list of the size, number, and frequency of current front-end-loader accounts
- 5 Please clarify "cardboard disposal and strategy for collection should be addressed and detailed in the proposal for city review?" Is this an optional service for consideration or a requirement in the scope of service?**
Cardboard collection has become an issue for our operations and customers in which boxes are placed outside the cart for collection but are not currently collected by the vendor and are also not classified as bulk debris
- 6 What is the current service method for residential toters? Rear Load or Automated side load?**
Side Load
- 7 Does the city have a preference on the type of equipment used (rear or side load)?**
Preference would be rear load based on the ability for higher level service, but we understand that ASL is where the industry is most efficient and profitable. We currently allow ASL.
- 8 Will the awarded contractor be permitted to charge overage fees in the event a customer attempts to dispose of unpermitted waste?**
No, the City would prefer the contractor to skip non-compliant cans and provide a list of concerns so City Staff can address these concerns with customers
- 9 Is residential and commercial cart service defined as contents only?**
Yes, but accommodation should be made for delayed service on the contractor side
- 10 Does the city have current route day maps and can we have copies?**



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It will be provided to the awarded contractor

- 11 Are there any areas of the city that cannot be accessed by full size refuse collection vehicles?**

Not that we are aware of at this time

- 12 Is the City currently servicing themselves or is there an incumbent contractor?**

The current/incumbent contractor is Waste Management

- 13 Please clarify if 10,470 new toters will need to be purchased or if these exist and will remain in service? Who currently owns the carts?**

City owns and will retain ownership of carts

- 14 Please clarify if 365 new commercial containers will need to be purchased or if these exist and will remain in service? Who currently owns the containers?**

The vendor owns the commercial containers

- 15 What is the annual attrition rate by % or count for lost, stolen, or damaged residential and commercial toters?**

This is outlined in the bid documents but specifics will be established in contract terms

- 16 What is the annual attrition rate by % or count for lost, stolen, or damaged commercial containers?**

This is outlined in the bid documents but specifics will be established in contract terms

- 17 What is the process to determine root cause and responsibility for lost, stolen or damaged toters and containers?**

This is outlined in the bid documents but specifics will be established in contract terms

- 18 Who is responsible for toters and containers that are lost, stolen or damaged as a result of negligence or improper use?**

This is outlined in the bid documents but specifics will be established in contract terms

- 19 Please clarify how reports of misses will be reconciled and recorded?**

Currently, we utilize a shared excel spreadsheet that lists addresses and complaints

- 20 How are misses defined?**

Cart that was placed out for service and customer reports as missed that was not otherwise reported as "not out" or outside compliance

21

Will the evaluation process and weighted criteria be the sole determining factor or does the city reserve the right to: 1. To conduct a round of negotiations with selected offerors in private to resolve any questions related to the substance of each proposal, and to arrive at a final price? 2. To waive minor irregularities and/or error in any Proposal, if it appears to the City that such irregularities or errors so waived must be corrected on the Proposal prior to its acceptance by the City? 3. to reject any and all Proposals in whole or in part and to negotiate Contract terms with any Offeror, as best benefits the City. 4. To accept or disregard all non-conforming, non-responsive, and conditional Proposals. 5. To award contract to the Offeror who, at the sole judgment of the City, proposes to provide the service which best serves the interest of the City in all respects?



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The City reserves the right to reject any or all proposals, to waive any informality in such proposals, to request new proposals, to revise the RFP prior to the time for final submission of written proposals, to proceed to do the work otherwise, to withdraw this RFP, to not award the contract, to not award a portion or portions of the contract, and/or to negotiate separately with any source whatsoever in any manner necessary to serve the best interest of the City. The City may not award a contract based solely on this request for proposals and will not pay for the information obtained and solicited. The information obtained will be used in determining the proposal that best meets the City's needs. Unauthorized conditions, limitations, or provisions attached to a Proposal may render it as not complying with the City's original request and may be subsequently rejected.

- 22 Is there a proposal scoring matrix for the three criteria in the evaluation process, if so, may we have a copy?**

No information is available other than the criteria provided in the RFP document

- 23 Will the proposal scoring matrix tabulation be presented to the bidders?**

The scoring matrix tabulation is subject to open records requests and will be provided to bidders upon request

- 24 What specific service issues does the City want to remedy? Misses, Truck Maintenance**

All aspects of solid waste collections and disposal

- 25 Are there any restrictions for service type and method?**

You'd have to be more specific. There are things we would not be agreeable to, but the options are too vague

- 26 If awarded a contract, does the service provider have the right to schedule and optimize routes?**

With reasonable time to notify staff and residents, re-route is agreeable

- 27 If awarded a contract, when will services begin?**

The City's current contract requires a 90 day termination notice. We would prefer to begin services with the new contractor 90 days after execution of a contract

- 28 What is the city's expectation for service following force majeure/catastrophic weather events?**

Communication is key and depends on the circumstances, but in general to get caught up as soon as possible

- 29 Are there any exempt customers?**

The city handles exempt customers internally. The contractor is paid based on total toter counts, regardless of exempt status.

- 30 Are there any backdoor customers?**

The City services backdoor customers independent of this contract

- 31 Is there any flow control to a specific landfill for disposal of waste?**

Houston Couty Landfill for MSW

- 32 What is the current annual disposal volume in tons for residential and commercial toters?**

We don't have this data-the vendor pays the tonnage

- 33 What is the current annual disposal volume in tons for commercial containers?**

We don't have this data-the vendor pays the tonnage

- 34 Who is responsible for billing and collections? Do residents pay the City of Perry or the contractor directly?**



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Billing to the customer comes from the city only. The vendor will charge the city.

- 35 What are the current rates charged by the incumbent service provider for all services in the current contract?**

Residential \$11.20 per cart, A one time dump for 2 YD is \$40.24, a 4 YD is \$76, a 6 YD is \$116.25, and an 8 YD \$156.49. The billing structure is complex depending on size container and days per week it is serviced.

- 36 What are the allowable operating days and hours?**

Monday through Saturday (Sunday for commercial is allowed in a commercial area). Commercial service cannot start adjacent residential prior to 6:30 am

- 37 Does the City require a franchise fee?**

Yes - the Contractor shall pay to the City on a quarterly basis a franchise fee of three (3) percent for all revenues received by the contractor for this agreement

- 38 Does the City markup service provider fees?**

The city accounts for other service provision within the solid waste portion of the utility bill

- 39 Is there a bid bond required?**

No

- 40 Is there performance bond required?**

No

- 41 What is the number of single family homes in the scope of service?**

This data is unavailable

- 42 What is the number of multi family dwellings in the scope of service?**

This data is unavailable

- 43 Is there an official proposal form submitters should utilize or is submission form at the discretion of the submitter?**

There is no standard form required

- 44 Does the City have a preference utilizing the same or separate vendor(s) for residential and commercial services?**

The City has not preference. The decision will be made on the operational strategy proposed by the submitter and which submittal provide the best value and service to the City.

- 45 Can the City provide clarity on who will purchase and maintain residential carts?**

The City will maintain ownership of current carts and continue to pay for new carts. We'd prefer the selected contractor to take delivery and store the carts. The City has limited space and can only maintain an inventory of 100 carts on our yard.

- 46 Will the City provide a copy of the pre-bid meeting attendance log?**

Yes - attached to this document is a copy of the attendance log

- 47 Will annual contract price adjustment be allowed?**

Yes - the City will allow an annual adjustment based on the "Garbage and Trash Collection" component of CPI, subject to a cap. This adjustment will be addressed in the final contract before award

- 48 Does the City want a collection site for cardboard?**



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The City has concerns regarding the need to staff a drop-off/collection site. Proposals will be entertained but are not a major component of this solicitation

Current Front End Load Accounts

Service Day	SIZE	#CONT
M,W,TH	8	1
TU	8	1
TU,F	8	2
F	6	1
TU	6	1
TU	4	1
W	6	1
M,TH	2	1
TU	4	1
W	2	1
TU	2	1
TU,F	4	1
TU,F	4	1
W	8	1
M,W,F	4	1
W	8	1
TU,TH	8	1
W	6	1
W	4	1
TU	4	1
TH	8	1
TU	8	1
M,TH,S	8	2
W	4	1
W	2	1
M,W,F,S	8	1
TU	8	1
M,TH	2	1
TH	6	1
TU	2	1
M,TH,S	8	1
M,W,F	8	1
M,W,F	8	1
W	8	1
M,TU,W,TH,F,S	6	1
W	4	1
F	8	2
M,TH	8	1
TU	8	1
TU,F	6	1
TU,F	4	1
TU,F	8	1
M,W,F	8	1

Current Front End Load Accounts

TU	6	1
TU	6	1
TU, TH	8	1
W	2	1
TU	8	1
M, TH	8	1
M, TH	6	2
F	6	1
F	6	1
M, TH	6	1
M, TH	8	1
W	8	1
TU, F	6	1
M	2	1
TU	4	1
TU	4	1
TU	4	1
TH	4	1
M, TH	6	1
W	4	1
M, TU, W, F	6	1
TU	4	1
TU	6	1
M	8	1
W	6	1
W	6	1
TH	4	1
TU	6	1
TU, F	8	6
TU, F	6	1
TU, F	8	1
TU, F	8	1
M, W, F, S	8	1
M, W, F	8	1
W	4	1
TU, TH	8	1
TH	2	1
F	2	1
M	2	1
W	2	1
TH	4	1
TH	4	1
W, S	8	1
TH	6	1

Current Front End Load Accounts

TU	4	1
W	4	1
M,W,F	8	1
F	2	1
M,W,F	8	1
M,TU,TH,F	8	1
M,W,F	8	2
W	4	1
TU	8	1
M,W,F	8	1
M,TH	8	2
M,TH	4	1
TU, F	8	1
TU	4	1
W & F	6	1
W	4	1
W	6	1
TU,F	4	1
F	2	1
M,W,F	4	1
W	6	1
M,TH	2	1
M,W,F	6	1
M,W,F	6	1
M,TH	8	2
M,TH,S	8	2
M,W,F	6	2
W	6	1
W,S	8	1
TU	4	1
W	2	1
TU	2	1
M,TH	8	1
M,W,S	8	2
TH	4	1
TH	4	1
W	6	1
M,W,F, S	8	2
M,TU,W,TH,F	8	1
TU,F	8	2
W	6	1
TU,F	8	1
TU	2	1
W	4	1

Current Front End Load Accounts

TU	8	1
W	4	1
M,TH	6	1
TU	8	1
TU	8	1
M	4	1
TU	4	1
TU	2	1
TU,F	8	4
TU	4	1
W	8	1
M,TU,W,F,S	6	1
M,W,F	8	1
TH	6	2
W	4	1
M,TH	8	2
TU	4	1
W	8	1
TU,F	4	1
T	4	1
TU	4	1
TU	6	1
TU	2	1
W	8	1
TH	8	1
W	2	1
TU	4	1
TU	4	1
W	4	1
W	4	1
M,F	8	1
M	8	1
W	2	1
W	2	1
TH	4	1
M,TH,S	4	1
M,TH,S	8	1
M,TH	6	1
TH	6	1
TU	6	1
TH	2	1
TH	2	1
TU	8	1
TH	4	12

Current Front End Load Accounts

W	6	1
F	4	1
TU	6	1
M,TU,TH,F	6	2
TU,F	8	1
M,TH,S	8	1
TU	4	1
TU	6	1
M	4	1
TU	4	1
TU	4	1
TU	6	1
TU	6	1
M	6	1
TU	4	1
TU	4	1
M,TU,W,F,S	4	2
W	2	1
W	4	1
F	4	1
W	4	1
TU	4	1
TU	2	1
TU	2	1
M,W,F	8	1
W	8	1
M,TH	8	2
TU	6	1
TH	2	1
W	8	1
TH	2	1
M,TH	8	1
W	4	1
W	6	1
W	2	1
W	8	1
M,TU,TH,S	8	1
TU	4	1
M,TU,W,TH,F	8	2
TU	6	1
TU	4	1
TU	4	1
TU	2	1
TU,F	8	2

Current Front End Load Accounts

M,W,F	6	1
M,W,F	8	1
TU	2	1
M,TH	6	1
TH	2	1
W	2	1
F	8	1
W	4	1
TU,F	4	1
TU	2	1
TU	2	1
TH	2	1
M,F	8	1
M,F	8	3
TU,W	6	1
W	4	1
W	8	1
TU	4	1
TU	8	1
TH	4	1
M,TH	8	1
F	2	1
TH	6	1
W	4	1
TU	2	1
M,W,F	6	1
M,F	6	1
TU	4	1
TU,F	6	1
TU	2	1
W,S	6	1
TU,F	8	2
M	2	1
M,TH	6	1
M,TU,W,TH,F	4	1
W	4	1
W	6	1
W	6	1
TU	6	1
TU	2	1
TU,F	6	1
TU	4	1
TU, F	6	1
TU,F	6	1

Current Front End Load Accounts

M,TH	6	2
TU,TH	6	1
W	8	1
W	4	1
M,W,F	8	1
TU	8	1
TU,F	8	2
W	2	1
TU	8	1
W	4	1
TU	2	1
M,TH	8	1
TU,F	6	1
M,W,F,S	8	1
W	6	1
M,W,F,S	8	2
T,TH,F,S	8	1
M,W,F,S	8	1
M,F	8	1
M,W,TH,S	8	1
TU	6	1
F	2	1
W	2	1
TU,F	8	1
W	4	1
W	2	1
M,W,F	8	1
M,TU,W,F,S	6	2
T,F	8	1
M,TH	8	1
TH	8	1
M	2	1
M	2	1
W	8	1
TH	4	1
TU	6	1
M	6	1
W	4	1
F	2	1
	2	1
M	2	1
TU,TH	6	0
TU	8	1
W	8	1

Current Front End Load Accounts

TH	6	1
TH	8	1
M	2	1
F	4	1
	4	1
TU,TH	6	1
M,W,F	8	1
	2	1
TU,F	8	1
TU,F	8	1
TU,W,TH,F	4	1
W	8	1
M,W,F	8	1
T	6	1
T	8	1
M,W,F	8	1
TH	6	1
M,TH	8	1
M,W,F	8	1
TU	2	1
M,F	8	1

Pre-Bid Conference Sign in Sheet for 2025-02 MSW and Commercial Collection

April 9, 2025

Please Print

Company Name / Address / Phone # / E-mail / Representative

1. Ryland Environmental - 2599 Elberta Rd, Centerville, GA
478-955-3394 - Michael.M@rylandenvironmental.com
Michael McWhorter - DMV

2. GFL Environmental (478) 215 2075
165 Story Road benjamin.edwards@gflenv.com
Warner Robins GA 31093 /
Chad Edwards

3. Waste management
2201 Trade Dr macan Chabula@wm.com
919-698-4351 /

4. Express Disposal Todd Casselman - (936) 479-7857
636 Fussell Rd Clint Eudy 229-869-3869
Leesburg, GA /
tcasselman@thecfamily.com ceudy@thecfamily.com

5. ~~Liberty Disposal Inc.~~ Liberty Disposal Inc.
454 GA Hwy 247 S. Bonara, GA, 31005
478-235-9562 / c. Brignace@ldi84.com
Cameron Brignace - VP - COO

6. ~~121 Disposal~~ 121 Disposal
2045 Hwy 280 W Auburn, AL 36801
334-778-4000 / nwatford@121disposal.com
Nicklaus Watford

7. WG WASTE LLC
1073 Ridge Avenue SW Atlanta GA 30315
Manager@waste.com / CAURIEL DENAUOV
678-665-0436

8. Annwaste of GA, LLC
420 W. 7th St. / PO Box 86
West Point, GA 31833 / Danny Lee / Josh Krasnik
rlcc@annwasteusa.com 205.604.9891 / 706.988.9111
rlcc@annwasteusa.com jkraugh@annwasteusa.com

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